



ESTIMATING - THE FIRST LINE OF DEFENSE FOR PROFITS *& More!*

BREAKFAST FORUM

Join The Conversation

LRBRA Local & National Updates

Upcoming Events:

May 18th - Belt Sander Races

<https://www.tickettailor.com/events/nhhba/882723?>

June 22 - Golf Tournament

<https://www.lakesregionbuilders.com/docs/golf23.pdf>

Volunteer Opportunities

Skilled Learning Days - Help Mentor Students

with "student Built home #6"

Friday, April 21 7:30-3:30

Friday, May 19th 7:30-3:30



▶ WHAT DO YOU HAVE IN THE PIPELINE?

How are you bidding out future work? Hear from a veteran Builder about Pro's & Con's of Fixed Cost and Cost Plus (AKA Time & Materials) Budgets. How do your clients perceive them? How do lenders perceive them? Learn how the market is showing signs of another change. Presenter: Hayward & Company, Julie Hayward, past LRBRA President.



▶ OVERVIEW OF CAPITAL MARKETS & HOW IT AFFECTS RESIDENTIAL CONSTRUCTION LENDING.

Learn about strategies that businesses can implement. Use lenders cash not yours. What may be on the horizon? Michael Marsh, Senior Loan Officer (NMLS# 1366210) Pinnacle Mortgage Corp. (NMLS# 1323739)

PLEASE JOIN US:

THURSDAY, APRIL 20, 2023 • 7:30am-9:30am

No Cost For Members / \$15 For Non-Members

(Includes breakfast, networking, discussion)

TAYLOR COMMUNITY - WOODSIDE

227 Ledges Drive, Laconia, NH 03246

MUST REGISTER!

<https://buytickets.at/lakesregionbuildersremodelersassociation/894053>

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